

**Bringing you access to  
the world's best-in-class  
investment managers**

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THE  
**Openwork**  
PARTNERSHIP

 **plan**<sup>®</sup>  
wealth management

Omnis Investments currently works with the following best-in-class investment management companies, bringing you access to some of the world's leading investment professionals.

## Investment managers



# Working with leading investment managers from around the world

Omnis Investment's approach to investing involves identifying and selecting the world's best-in-class investment managers. We bring them to you through a range of Omnis funds, that are made available through a well-diversified portfolio.

The managers we partner with are the world's leaders in their particular field, selected through a rigorous selection process - which offers you the potential to maximise your investment returns within your chosen level of risk.

This is just one of the reasons why thousands of individuals, couples and families trust us to invest on their behalf.

This brochure showcases the range of Omnis funds and the investment management partners who manage the investment component of the funds. Not only do we offer you access to the best investment managers, our own Omnis professionals will apply on-going oversight to each of the funds as well.

Situations change all the time, and there will be instances where we will be required to change the investment managers on our funds. The Omnis model means the team can decide if they need to find a new investment manager and then manage the transition without investors having to buy and sell funds.

On the next few pages, you will see information about each fund group, the individual investment managers and why Omnis use them to manage your money.

Established in 1994, AXA Investment Managers (AXA IM) manages £711 billion\* on behalf of over 5,000 clients including pension funds, insurance companies, financial advisers and individual investors. The firm employs over 2,389 staff in 20 countries across Europe, Asia and the Americas.

*\*As of 31st March 2020*

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**What does AXA IM manage for Omnis?**

The *Omnis Short-Dated Bond Fund* invests in a range of government and corporate bonds that repay the initial investment within five years. The Fund aims to preserve capital by building a well-diversified portfolio based on thorough analysis of both the global economy and each issuer.

**Why did Omnis pick AXA IM to run this Fund?**

The Omnis investment team was impressed by AXA's global approach which opened up a wide range of investment opportunities. They also recognised the manager's strong focus on risk management and capital preservation, a key objective for the Fund.

**Investment manager profile**

The Omnis Short-Dated Bond Fund is managed by Nicolas Trindade. Nicolas joined AXA IM in 2006 and is a senior portfolio manager within the Active Credit team. He is responsible for managing both global and sterling credit portfolios and provides relative value coverage of the financial sector within AXA IM's credit research organisation. He holds two Masters degrees, one in Diplomacy and International Strategy from the London School of Economics and one in IT Engineering from Telecom Sud Paris. He is also a CFA charterholder.

Barings is a global asset management business, wholly owned by MassMutual, a US-based provider of financial products. The Barings business today was a result of MassMutual merging its investment management businesses: Barings Asset Management, Babson Capital Management, Cornerstone Real Estate Advisors and Wood Creek Capital Management. They currently manage more than USD\$345 billion on behalf of investors globally.

*\*As of 31 July 2020*

### **What does Barings manage for Omnis?**

The *Omnis European Equity Opportunities Fund* invests in mid-size European companies (excluding the UK) that the manager believes are undervalued by the market. By thoroughly researching the factors affecting a company and its industry, the team aims to identify a diverse set of opportunities across different sectors and geographies.

### **Why did Omnis pick Barings to run this Fund?**

Barings have an established investment team that has been in place since 2005 with Nick Williams at the helm, and they deploy a well-established, robust, and repeatable investment process, focusing on extensive bottom-up research, supported by region and sector specialists. They have a demonstrable track record of investing within small and medium-sized companies, making the team a good fit to manage the Omnis European Equity Opportunities Fund.

### **Investment manager profiles**

The Omnis European Equity Opportunities Fund is managed by four portfolio managers including:

Nick Williams – 30 years investment experience: Nick is Head of the Small Cap Equities Team and co-manager across Barings' Small Cap strategies. He joined Barings in 2004 and has managed the Baring Europe Select Trust since January 2005. Nick previously worked for 11 years at Singer & Friedlander, managing European All Cap and Small Cap funds. Nick graduated from Oxford University with a degree in English Language and Literature.

Colin Riddles – 26 years investment experience: Colin is an Investment Manager and co-manager across our Small Cap strategies. He joined Barings in March 2010 from GLG, where he was responsible for their UK Small Company Fund. Previously, he worked at HSBC Halbis, Scottish Widows and General Accident. Colin has a BA (Hons) in Financial Studies & Computer Science, an MSc in Investment Analysis from Stirling University, and an MBA from Edinburgh Business School. He is a member of the CFA UK

Rosemary Simmonds – 13 years investment experience: Rosie is an Investment Manager and co-manager across Barings' Small Cap strategies. Rosie joined Barings in September 2010 from Baillie Gifford where she worked for three years as an Investment Analyst. Rosie graduated from Oxford University with a degree in Modern History. She was awarded the IMC certificate in 2009 and is a CFA Charterholder

William Cuss – 6 years investment experience: William is an Investment Manager and co-manager across Barings' Small Cap strategies. He joined Barings in November 2016 from Investec, where he was an Equity Analyst focusing on the European consumer staples sector. Previously, William worked as an auditor for Ernst & Young where he qualified as a Chartered Accountant. William holds a BA (Hons) in History and Politics from the University of Warwick and is also a CFA Charterholder

BNY Mellon Investment Management is huge in scale, looking after over £30.2 trillion in assets across the globe. The fund is managed by one of its subsidiaries, London-based Newton Investment Management, which manages over £46.2 billion in assets\*.

*\*As of 30 June 2020*

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#### **What does Newton manage for Omnis?**

The Omnis Multi-Asset Income Fund is designed for investors seeking a sustainable income with the potential for capital growth over the medium to long-term.

#### **Why did Omnis pick Newton to run this Fund?**

Newton is a leading investment house with nearly 40 years of active global fund management experience. It has been a pioneer of global thematic and multi-asset investing since 1978 and has managed income funds for over 22 years.

#### **Investment manager profile**

*Paul Flood* is fund manager and strategist in the multi-asset team of Newton Investment Management, a BNY Mellon Company. He provides leadership and analysis on asset allocation, derivatives and convertible bonds. Paul worked on funds worth £2bn between 2008 to 2015 and has been lead portfolio manager of its Multi-Asset Diversified Return strategy since 2011. He joined Newton in 2006, prior to which he worked at Mellon Investment Funds Europe. Paul attended St Andrews University and is a CFA charterholder.



Columbia Threadneedle Investments is one of the largest asset managers in the UK, managing nearly £385 billion for clients globally\*. It employs more than 2,000 people, including over 450 investment professionals in Europe, North America and Asia.

\*As of 30 June 2020

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**What does Columbia Threadneedle manage for Omnis?**

Given its scale and expertise, Columbia Threadneedle manages several funds for Omnis.

The *Omnis UK Gilt Fund* invests in UK government bonds, while the *Omnis Sterling Corporate Bond Fund* invests in UK corporate bonds. These are essential components of a multi-asset portfolio, providing the necessary diversification from equity investments.

The *Omnis Managed* fund range includes Omnis Managed Cautious Fund, Omnis Managed Balanced Fund and Omnis Managed Adventurous Fund. These funds are multi-asset funds which invest in a wide range of Columbia Threadneedle funds in an asset allocation designed to deliver the highest possible returns in line with your attitude to risk.

**Why did Omnis pick Columbia Threadneedle to run the Omnis UK Gilt and Omnis Sterling Corporate Bond Funds?**

We consider Columbia Threadneedle a safe pair of hands — an attractive quality given the importance of the UK bond allocation to more cautious portfolios. It draws upon its global presence, scale and level of industry experience including a 66-strong fixed income analyst team with an average of 15 years tenure in the industry.

**Why did Omnis pick Columbia Threadneedle to run the Omnis Managed fund range?**

With one of the most diverse fund ranges, Columbia Threadneedle was the easy choice to manage the range. Coupled with its tactical asset-allocation decision-making, Columbia Threadneedle has delivered market-leading returns for multi-asset funds for many decades.

**Investment manager profiles**

The *Omnis UK Gilt Fund* is run by *Dave Chappell* who joined Columbia Threadneedle when it acquired Scudder Investments in 1997. He is a Senior Portfolio Manager in the interest rate and currency team and plays a key role in US and UK rate and economic forecasting. Dave is responsible for managing a broad range of US and UK fixed income mandates for insurance companies and several global government portfolios.

The *Omnis Sterling Corporate Bond Fund* is managed by *Alasdair Ross*, head of investment grade credit portfolio management in Europe, the Middle East and Africa (EMEA), who joined Columbia Threadneedle Investments in 2003. He manages a number of investment grade institutional and wholesale funds. He is also the investment grade representative on the global fixed income asset allocation team.

The *Omnis Managed* funds range is headed by *Alex Lyle*, who has been Columbia Threadneedle's head of managed funds, EMEA, since 2003. He joined the company in 1994 and was appointed joint head of UK/ European equity teams in 1999. His career started at Hambros Bank's Unit Trust Division, which was acquired by Allied Dunbar in 1981 and subsequently became part of Threadneedle Asset Management Limited in 1994.

Federated Hermes, Inc (Federated Hermes) is a leading US investment manager with \$628.8bn\* in assets under management. The International Business of Federated Hermes is a majority-owned subsidiary of Federated Hermes. They manage £35.3bn (\$43.6bn/€38.9bn) in assets for around 600 clients in 35 countries across equities, credit, infrastructure, private equity, private debt and real estate.

\*As of 30 June 2020

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**What does Federated Hermes manage for Omnis?**

The *Omnis Absolute Return Bond Fund* invests in a diversified portfolio of government and corporate bonds that repay the initial investment within two and a half years. The fund typically targets larger issuers in the US and Europe but also looks for opportunities in emerging markets.

**Why did Omnis pick Federated Hermes to run this Fund?**

Federated Hermes' focus on minimising volatility in the portfolio and its prudent risk management align well with the requirements for the Omnis Absolute Return Bond Fund, while the fund manager has a strong track record in managing global bond funds stretching back to 2004.

**Investment manager profiles**

The *Omnis Absolute Return Bond Fund* is managed by *Fraser Lundie*. Fraser is head of credit and lead manager on the Federated Hermes range of credit strategies. Prior to joining Federated Hermes in February 2010, he was at Fortis Investments, where he was responsible for European high yield credit. In 2017, Fraser joined the board of CFA UK, a member society of the CFA Institute. Fraser earned an MA in Economics from the University of Aberdeen and an Msc in Investment Analysis from the University of Stirling. He is a CFA charterholder.







Fidelity International is one of the largest asset managers in the world, having been established in 1969. It looks after total client assets of £362 billion from over 2.5 million clients across Asia Pacific, Europe, the Middle East, and South America\*.

\*As of 30 June 2020

#### **What does Fidelity manage for Omnis?**

The *Omnis Global Emerging Markets Equity Leaders Fund* invests in large and mid-size companies in developing countries across Latin America, Asia, Europe and the Middle East. It targets companies with strong balance sheets that demonstrate responsible corporate governance and employ sustainable business practices.

The *Omnis Strategic Bond Fund* has great flexibility as to where it can invest, making it an ideal first step for fixed income investing. It has a mix of bonds issued by governments, those issued by companies with a minimal credit risk and “high-yield” bonds which carry slightly more risk that is compensated for by higher income.

The *Omnis European Equity Leaders Fund* invests in high quality companies that the manager believes are undervalued because the market underestimates their ability to deliver a steady stream of earnings. The fund targets mid-size companies in countries across Europe, excluding the UK.

The *Omnis UK Smaller Companies Fund* specialises in potentially faster-growing stocks that generally do not receive the same level of coverage as larger cap companies. Fidelity has been appointed as a second manager alongside Franklin Templeton.

#### **Why did Omnis pick Fidelity to run the Omnis Global Emerging Markets Equity Leaders Fund?**

Fidelity makes full use of its extensive emerging market research team to conduct thorough analysis of the companies it invests in, with an emphasis on corporate governance. This results in a portfolio with a clear investment philosophy that complements our emerging market opportunities fund.

#### **Why did Omnis pick Fidelity to run the Omnis Strategic Bond Fund?**

The established team at Fidelity is highly regarded in the bonds space, with a truly modern approach to investing. The team was established over 10 years ago and has a proven track record.

#### **Why did Omnis pick Fidelity to run the Omnis European Equity Leaders Fund?**

Fidelity follow a clearly defined stock-picking approach that is transparent, resilient and risk-controlled. Sam Morse is the lead manager for the fund and has considerable equity investment experience. Morse is supported by a high-quality, deeply resourced analyst research team.

#### **Why did Omnis pick Fidelity as a second manager to run the Omnis UK Smaller Companies Fund?**

Fidelity are one of the few UK smaller companies managers that have a dedicated analyst team that cover this part of the market explicitly; this helps unearth ideas across an eclectic universe of different companies.

#### **Investment manager profiles**

The *Omnis Global Emerging Markets Equity Leaders Fund* is managed by **Amit Goel**. Amit has extensive experience in managing Emerging Market equities, having joined Fidelity in a research capacity in 2006. His career at Fidelity spans both investment research and portfolio management at a country, regional and global level. He has had portfolio management responsibilities since 2016. Amit has been a long-standing and close affiliate of Alex Duffy and Amit is part of the Asia Portfolio Management team.

The *Omnis Strategic Bond Fund* is managed by **Claudio Ferrarese** and **Tim Foster**. Claudio has co-manager responsibility for the company's total return franchise. He joined Fidelity in 2006 as part of the quantitative research team, where his main responsibility was portfolio construction and trade idea generation in credit, rates, FX, structured credit and credit options. Prior to joining Fidelity he worked as a structured finance analyst at Capitalia Banking Group, Rome.

Tim is a specialist in money market, inflation linked and total return bond disciplines. He joined the company in 2003 as a quantitative analyst and became a portfolio manager in 2007. Through this time he has widened his portfolio management responsibility to include corporate and inflation-linked bonds.

The *Omnis European Equity Leaders Fund* is managed by **Sam Morse**. Sam assumed responsibility for the management of the Fidelity European Fund in 2010 and the Fidelity European Values Fund in 2011. Prior to becoming a portfolio manager, Sam spent two years as a research analyst with Fidelity, covering a range of sectors, then six years as an equity income fund manager at Fidelity. He was also previously Head of Equities at M&G from 1997 to 2003.

The *Omnis UK Smaller Companies Fund* is managed by Jonathan Winton. Jonathan joined Fidelity as an analyst in 2005, and has covered pan European Support Services, Small Cap Technology and Beverages & Tobacco stocks. He was promoted to co-portfolio manager of FIF UK Smaller Companies in February 2013, and since then has been gradually increasing his responsibility for the day-to-day management of the fund.



# FRANKLIN TEMPLETON

Franklin Templeton is one of the biggest names in investing, with more than 70 years of shrewdly managing investments. The firm has offices in 34 countries including four in the UK - Edinburgh, Isle of Man, London and Leeds, which is home to the team of UK equity experts.

Franklin Templeton is one of the world's largest independent investment managers with over \$1.4 trillion in assets under management\*.

*\*As of 31 July 2020*

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#### **What does Franklin Templeton manage for Omnis?**

The *Omnis UK All Companies Fund* invests across the domestic market with a focus on attractively valued, good-quality businesses which generate cash. The *Omnis UK Smaller Companies Fund* specialises in potentially faster-growing stocks that generally do not receive the same level of coverage as larger cap companies.

#### **Why did Omnis pick Franklin Templeton to run these funds?**

The team offer a genuine core approach to investing in UK equities, having also built a formidable reputation of expertise in medium and smaller company stocks; this is a real stand-out feature compared to rival managers in the UK equity sector.

#### **Investment manager profile**

The *Omnis UK All Companies Fund* is headed by lead manager *Colin Morton*, who has 30 years' experience investing in the UK market. He joined Franklin Templeton when it acquired Rensburg Fund Management in 2011, having been at Rensburg since 1988. He began his career as a stockbroker with Wise Speke & Co in 1983.

The *Omnis UK Smaller Companies Fund* is managed by *Dan Green*. Dan Green is a Portfolio Manager and Equity Research Analyst for the Franklin UK Equity Team, focussing on UK Small-Cap and Mid-Cap equities.

Dan joined Franklin Templeton Investments in September 2015. Dan began his career with PwC working predominately with Financial Services clients before joining JP Morgan to work as Equity Derivatives Analyst.



Established in 2004, Fulcrum Asset Management has £3.8 billion of assets under management\*. The firm employs 70 staff across its headquarters in London and offices in New York.

\*As of 31 July 2020

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**What does Fulcrum manage for Omnis?**

The *Omnis Diversified Returns Fund* invests in a range of asset classes including equities, bonds, currencies and commodities with the aim of delivering returns that are not linked to the movements of mainstream markets.

**Why did Omnis pick Fulcrum to run this Fund?**

Fulcrum may not be as well known as some of the other fund managers Omnis works with, but its senior partners are highly experienced industry professionals, and their innovative use of technology to analyse the global economy caught the attention of the Omnis investment team.

**Investment manager profile**

The *Omnis Diversified Returns Fund* is managed by *Suhail Shaikh* and *Nabeel Abdoula*.

Suhail is Chief Investment Officer at Fulcrum Asset Management and has been a partner since 2005. Prior to this he was at Goldman Sachs, in the Investment Strategy Group, Global Equity then Global Fixed Income & Currency Asset Management. He earned a BSc in Management from London School of Economics and has been a CFA charterholder since 2003.

Nabeel is a partner at Fulcrum Asset Management, working in multi asset strategies since 2011. Prior to this he was at Goldman Sachs working in the Investment Strategy Group. He earned a BSc in Mathematics, Operational Research, Statistics and Economics from Warwick University, and has been a CFA charterholder since 2011.



Founded in London in 1985, Jupiter Asset Management has nearly £40.7 billion of assets under management\*. It has established a reputation for attracting and retaining some of the best fund managers in the industry. They are given the flexibility to invest as they see fit, within the funds' investment remits and restrictions, and investors have benefited from this approach over the years.

\*As of 30 June 2020

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#### **What does Jupiter manage for Omnis?**

The *Omnis Income and Growth Fund* is a UK equity fund within our range, providing valuable diversification in what is typically the largest proportion in multi-asset portfolios for UK investors.

#### **Why did Omnis pick Jupiter to run the Omnis Income & Growth Fund?**

The appointment of Jupiter will result in a blend of the Jupiter UK Special Situations and Income Trust portfolios. The fund manager follows a contrarian, value-driven approach to investing, although his implementation is arguably more conservative than other managers in this space. This is well aligned with the Omnis Income & Growth strategy and objectives.

#### **Investment manager profiles**

The *Omnis Income & Growth Fund* is managed by **Ben Whitmore**. Ben joined Jupiter in 2006 and is currently Head of Strategy, Value Equities. Ben manages the Jupiter UK Special Situations Fund and the Jupiter Income Trust (Unit Trusts), as well as co-manages the Jupiter Global Value Equity Fund (Unit Trust) and Jupiter Global Value fund (SICAV) alongside Dermot Murphy.

Before joining Jupiter, Ben worked at Schroders, managing both retail and institutional portfolios and around £2 billion of assets.

Ben has a degree in Geography from Cambridge University.

Lazard Asset Management is a global business operating from 17 countries around the world. Lazard manages over US\$170bn\*, of which over 80% of assets are invested in actively managed equity strategies. Importantly, \$39bn is invested specifically across emerging markets, where they have over 30-years' experience and substantial resources. This includes 70 dedicated emerging markets investment professionals from 19 different countries, speaking 20 different languages.

\*As of 30 September 2022

### **What does Lazard manage for Omnis?**

The *Omnis Global Emerging Markets Equity Opportunities Fund* provides access to developing markets like Brazil, Russia, India and China, which can be a valuable source of return in multi-asset portfolios.

### **Why did Omnis pick Lazard to run the Omnis Global Emerging Markets Equity Opportunities Fund?**

Lazard have a strong pedigree in investing in emerging markets and have a clear and robust investment process which has been in place since the 1990s. Lazard's research capabilities have the breadth and depth required to invest in emerging markets. The fund is managed by a long-standing, experienced portfolio manager, James Donald, and is backed by a stable and established team as well as significant wider emerging market equity, fixed income, and macroeconomic research resources at Lazard.

### **Investment manager profile**

The Omnis Global Emerging Markets Equity Opportunities Fund is managed by *James Donald*, who is a *Managing Director* and the *Head of Emerging Markets* and a *Portfolio Manager* on Lazard's Emerging Markets Equity team. Since joining Lazard in 1996, James has been instrumental in developing and coordinating the emerging markets activities at Lazard. He began working in the investment field in 1983. Prior to joining Lazard, James was a Portfolio Manager with Mercury Asset Management. He has a BA (Hons) in history from the University of Western Ontario. James is a CFA® charterholder. James is a board member of EMpower, a charity of investment professionals focused on adolescents, healthcare, and women's issues in emerging markets countries, as well as a member of the 20-20 Investments Association, an investor group that is focused on emerging markets.

PineBridge Investments is a private, global asset manager focused on active, high conviction investing. As of 30th June 2020, the firm managed US\$104.4 billion across global asset classes for sophisticated investors around the world. PineBridge has extensive expertise in managing Multi-Asset portfolios on behalf of a diversified range of global institutional investors, which comprises US\$14.1 billion in multi-asset\*, including US\$5.1 billion\* in AUM covering Multi-Manager risk-rated Funds; on behalf of investors including Government pension systems, insurance companies, fund houses, investment consultants and financial advisers.

*\*As of 30 June 2020. Multi-Asset includes US\$9.2 billion allocated opportunistically by the Multi-Asset team to PineBridge equity, fixed income and alternative strategies. Due to rounding totals are approximate*

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#### **What does PineBridge manage for Omnis?**

Given its specific expertise, PineBridge manages several funds for Omnis. The *Omnis Multi-Manager fund* range includes *Omnis Multi-Manager Cautious Fund, Omnis Multi-Manager Balanced Fund, Omnis Multi-Manager Adventurous Fund* and *Omnis Multi-Manager Distribution Fund*.

These funds invest across a range of strategies across asset classes through the universe of funds available in the UK market. The asset allocation and manager selection within these funds are designed to deliver the best outcomes on a risk-adjusted return basis.

#### **Why did Omnis pick PineBridge to run the Omnis Multi-Manager funds?**

PineBridge was chosen following an exacting selection process and having reviewed several asset managers, with PineBridge's corporate culture and style complementing Omnis. Each were judged on four core requirements: Suitability, Quality, Ability and Diversification.

Multi-asset investing sits at the heart of PineBridge's business and their highly-experience multi-asset team has a strong track record managing these strategies through various conditions.

PineBridge has a robust approach to incorporating Environmental, Social, and Corporate Governance considerations into its investment process and was awarded the highest possible rating for the firm's approach to responsible investing by the UNPRI in 2020 (as of 31 July 2020).

#### **Investment manager profiles**

The funds are co-managed by **Michael J. Kelly**, Managing Director, Global Head of Multi-Asset and **Hani Redha**, Managing Director, Portfolio Manager Global Multi-Asset.

**Michael J. Kelly** joined PineBridge in 1999 and is based in New York. He is responsible for overseeing the firm's global multi-asset business. He founded the firm's, multi-asset investment process and is responsible for a regional team of investment professionals. Prior to joining PineBridge, he spent 15 years in various equity research and portfolio management roles at JPMorgan Investment Management. He holds an MBA from the Wharton Graduate School of Business. He also is a CFA Charterholder.

**Hani Redha** joined PineBridge in 2012 is based in London. He is responsible for leading the strategy and research function for the Global Multi-Asset team. Prior to joining the firm, Hani was an Investment Manager with the Sovereign Wealth Fund of the Kingdom of Bahrain, Mumtalakat. Prior to that he held positions as Deputy Head of Global Fixed Income and Deputy Head of Hedge Funds at NCB Capital. Hani holds a master's degree in chemical engineering, with First Class Honours, from Imperial College of Science, Technology and Medicine in London and a diploma in actuarial techniques from the Institute of Actuaries (UK). He also is a Chartered Alternative Investments Analyst (CAIA) Charterholder.

# Schroders

With a history going all the way back to 1804, Schroders is one of the largest companies working with Omnis. It is responsible for managing over £525.8 billion in client assets with over 5,478 staff across six continents\*.

\*As of 30 June 2020

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## What does Schroders manage for Omnis?

The *Omnis Japanese Equity Fund* invests in Japanese companies of all sizes with strong potential earnings growth and earnings visibility over the long-term and sustainable competitive advantage.

## Why did Omnis pick Schroders to run the Omnis Japanese Equity Fund?

The Omnis Japanese Equity Fund is run by highly-experienced managers with a solid track record of investing in the country. As one of the largest economies in the world, it is hugely beneficial for Omnis to have a single Fund covering Japan run by experts in their field.

## Investment manager profiles

The *Omnis Japanese Equity Fund* is managed by *Masaki Taketsume* who started his career at Nikko Investment Trust Management. He moved to Deutsche Asset Management in 1998 before spending two years with Deutsche Securities Inc as a Japanese Equity Research Analyst covering the Industrial Electronics sector. He joined Schroders' Tokyo office in 2007 as Research Analyst covering technology stocks.

Based in Baltimore in the US, T. Rowe Price has a history going back to 1937 and currently manages in excess of £924 billion in client assets\*. It has offices in 22 countries across North America, Europe, the Middle East and Asia.

\*As of June 2020.

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#### **What does T. Rowe Price manage for Omnis?**

The *Omnis US Equity Leaders Fund* invests in a diversified portfolio of stocks in larger companies in the US. The fund relies on fundamental analysis at both a company and industry level to identify what it believes are attractive investment opportunities, irrespective of whether they fall under a growth or value approach to investing.

The *Omnis US Smaller Companies Fund* invests in a diversified portfolio of stocks from smaller companies in the US. It uses fundamental analysis to unearth companies that the manager believes have been undervalued by the markets despite having solid business plans, financial flexibility and strong leadership teams.

#### **Why did Omnis pick T. Rowe Price to run these funds?**

T. Rowe Price's edge is its scale and the quality of the company's 161-strong team of equity analysts. It believes that investments in high-quality US companies - characterised by the most favourable combination of company fundamentals, earnings potential, and valuation - will produce superior returns over time.

#### **Investment manager profiles**

The *Omnis US Equity Leaders Fund* is managed by **Justin White**. Justin is a vice president of T. Rowe Price Group, Inc., and T. Rowe Price Associates, Inc. He is the portfolio manager of the All-Cap Opportunities Fund and chairman of the fund's Investment Advisory Committee. In addition, he is a vice president and an Investment Advisory Committee member of the BlueChip Growth, Capital Opportunity, Communications & Technology, Mid-Cap Growth, and Mid-Cap Value Funds. Previously, he was an equity analyst, covering internet infrastructure companies and cable/satellite and U.S. telecom companies. He joined the firm in 2008 after serving as an equity summer intern for T. Rowe Price in 2007.

The *Omnis US Smaller Companies Fund* is managed by **Curt Organt**. Curt joined T. Rowe Price in 1995 and is the portfolio manager of the US Smaller Companies Equity Strategy. Prior to this he spent a year as a financial analyst and a marketing analyst at DAP Products, Inc. Curt earned a B.S. in Finance and Philosophy from La Salle University and an M.B.A. from Wake Forest University. He is also a Chartered Financial Analyst.



# Veritas — Asset Management

Based in London and with an office in Hong Kong, Veritas Asset Management LLP was founded in 2003 and specialises in Global and Asian equity strategies. It currently manages over £20.3 billion in client assets\*.

\*As of 31 July 2020

## What does Veritas manage for Omnis?

The *Omnis Asia Pacific (ex-Japan) Equity Fund* invests in high yielding companies of all sizes that benefit from structural trends in developed Asian economies including Hong Kong, Singapore and Australia and emerging economies such as China and India.

## Why did Omnis pick Veritas to run this Fund?

As a relative newcomer, Veritas may not be a household name in the UK, but its managing partners have worked at some of the most respected firms in the investment industry. Omnis was particularly impressed by the investment team's on-the-ground expertise, led by a manager with extensive experience with Asian strategies.

## Investment manager profiles

The *Omnis Asia Pacific (ex-Japan) Equity Fund* is led by **Ezra Sun** who manages Asian strategies at Veritas Asset Management LLP. Before joining Veritas in 2004, he was Director of Investment Management and Asian Investment Leader at Newton Investment Management, where he was responsible for the Asia Pacific fund range including the Newton Oriental Fund and Mellon Asia Equity Fund.





Western Asset Management is one of the world's leading bond managers and has focused exclusively on bond investing since they were founded in 1971.

Western Asset Management has US \$491 billion in assets under management with clients across 35 countries.\*

*\*As of June 2021.*

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**What does Western Asset Management manage for Omnis?**

The *Omnis Global Bond Fund* provides exposure to global fixed income and currency markets, providing valuable diversification opportunities in multi-asset portfolios.

**Why did Omnis pick Western Asset Management to run the Omnis Global Bond Fund?**

Western Asset Management has a long history of investing in global fixed income markets. Their core philosophy is that in the shorter-term market prices deviate away from their fundamental fair value. Through disciplined and rigorous analysis, they look to identify and capitalise on such opportunities, before fundamentals reassert themselves and prices adjust to reflect key drivers such as inflation, credit quality and liquidity conditions.

**Investment manager profiles**

The fund is run by *Gordon Brown* and *Richard Booth*, both having over 25 years' investment experience.

*Gordon Brown* is Co-Head of Global Portfolios at Western Asset and is a member of the Global Portfolios Team and the Global Investment Strategy Committee. He joined Western in 2011 from Baillie Gifford & Co., where he was Senior Investment Manager in Emerging Market Rates and Currencies. Gordon holds a Master of Science in Investment Analysis from the University of Stirling, a Master of Science in Business Economics from the University of Strathclyde, and a Master of Arts in Economic Science from the University of Aberdeen. He is also an Associate Member of the UK Society of Investment Professionals.

*Richard Booth* is a Portfolio Manager and Research Analyst and has been with Western Asset since 1999. He is a member of Western's Global Investment Strategy Committee. Before joining Western, he was a Research Analyst at Foreign & Colonial Asset Management. Richard holds a Bachelor of Social Science degree in Money Banking and Finance from Birmingham University.

# How to invest in the Omnis funds

The Omnis range of funds are available through financial advisers who are part of The Openwork Partnership, one of the UK's largest financial advice businesses which also includes 2plan wealth management. They understand how investing for the future fits into your life, so its advisers can design solutions with the needs of clients like you in mind.

To find out more about the Omnis fund range please contact your financial adviser or visit **[omnisinvestments.com](https://www.omnisinvestments.com)**



All information correct as at February 2023.

The authorised corporate director of the Omnis funds is Omnis Investments Limited (Registered Office, Auckland House, Lydiard Fields, Swindon, SN5 8UB) which is authorised and regulated by the Financial Conduct Authority, 12 Endeavour Square, London E20 1JN. Omnis Investments Limited is registered in England and Wales under registration number 06582314.

The value of your investment and any income from it can fall as well as rise and you may not get back the original amount invested. Past performance is not a guide to future performance.

Omnis funds are available through The Openwork Partnership and 2plan wealth management. The Openwork Partnership is a trading style of Openwork Limited which is authorised and regulated by the Financial Conduct Authority. Openwork Limited, 2plan wealth management limited and Omnis Investments Limited are separate companies within the Openwork Group.

2plan wealth management Limited is authorised and regulated by the Financial Conduct Authority. It is entered on the Financial Services Register ([www.fca.org.uk](http://www.fca.org.uk)) under reference 461598. It is entered on the FCA register ([www.fca.org.uk](http://www.fca.org.uk)) under reference 461598. Registered office: 2plan wealth management Ltd. 3rd Floor, Bridgewater Place, Water Lane, Leeds, LS11 5BZ. Registered in England and Wales Number: 05998270

Potential investors are particularly advised to read the specific risks and charges applicable to the Fund which are contained in the Key Investor Information Document (KIID).

The KIID and Supplementary Information Document (SID) are available from Omnis Investments Limited at [www.omnisinvestments.com](http://www.omnisinvestments.com) or by telephoning 0345 140 0070 during normal business hours.

The full Prospectus is also available on request from Omnis Investments Limited.

Omnis February 2023